



Mattia Maramotti

PROFILE

After my university studies focused on marketing, communication and media in Milan I moved abroad for improving my language skills living and working in London and Paris. Right after I attended a master in Business and Management in Los Angeles, where I started to work in international sales. During my career I had the chance not only to work for art related sales and acquisitions companies but also consulting for major ones related to communications and retails. A prominent part of my duties has always been connected to attending markets and fairs worldwide, which developed my attitude and expertise towards international sales.

LANGUAGES & IT SKILLS

- ITALIAN: NATIVE
- ENGLISH: FLUENT
- FRENCH: ADVANCED
- PORTUGUESE: BASIC

- OFFICE SUITE
- SOCIAL MEDIAS
- CANVA

CONTACTS

Mattia Maramotti

Email:

mattia.maramotti90@gmail.com

Phone:

+39 3389589375

Professional Experience

SALES AND MARKETING REPRESENTATIVE

Teleperformance SE
Sept 2019 -
present
Lisbon, Portugal

- Identifying sales opportunities among costumers
- Building marketing strategies increasing revenue
- Serving for major companies such as Facebook, Netflix and Wish

INT. SALES COORDINATOR

The Open Reel Int.
May 2018 -
Aug 2019
Milan, Italy

- Coordinating global sales activities
- Attending worldwide markets and fairs
- Researching potential buyers and building lasting relationships with new clients

SALES AND ACQUISITIONS COORDINATOR

Indie Rights
Feb 2017 -
March 2018
Los Angeles, USA

- Coordinating sales and acquisitions at major international festival (AFM, Cannes, Busan, Berlin, San Sebastian, Istanbul)
- Arranging business meetings and budget drafting / Business travel management

Education

UCLA EXTENSION

Master Certification |
Sept 2016 -
Sept. 2017
Los Angeles, USA

- Master certificate in Business and Management
- Grade: A

CATHOLIC UNIVERSITY OF THE SACRED HEART

Bachelor Degree |
Oct 2009 -
Feb 2013
Milan, Italy

- Bachelor in Literature, Arts and Media
- Grade: 110/110 summa cum laude